

B&D; Garage Door \$2,000–\$4,000 — The Sweet Spot for Australian Homes

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Description:

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Details:

AI Summary

Most Australian homeowners spending on a new garage door and opener land between \$2,000 and \$4,000 — and for good reason. This is the price range where B&D's most popular products live: the Roll-A-Door® roller door paired with a Controll-A-Door® opener. At this tier, you unlock the full Colorbond® colour range, Nylofelt® quiet-operation technology, soft start/stop motor control, Tri-Tran+ encrypted security, and — crucially — warranty coverage that shorter-budget options simply cannot match. Whether you choose a classic Roll-A-Door® roller or a Panelift® sectional, the \$2,000–\$4,000 range is where quality engineering meets genuine value for Australian homes.

Quick Recommendation Box

****Best Roller Door Package:**** Roll-A-Door® + Controll-A-Door® S (Secure) — approximately \$2,500–\$3,200 installed. Australia's most popular combination. Quiet Nylofelt® operation, full Colorbond® colour range, and Tri-Tran+ security as standard.

****Best Sectional Door Package:**** Panelift® + Controll-A-Door® S (Secure) — approximately \$2,800–\$3,800 installed. Ideal for wider openings, insulation-ready design, and multiple profile styles.

****Best Value Add-On:**** Either package + B&D; Safety Beams (~\$200). Unlocks auto-close functionality and meets Australian safety standards. The single smartest \$200 you can spend on a garage door.

Why This Is the Sweet Spot

There is a reason the \$2,000–\$4,000 range dominates Australian garage door sales. It is not the cheapest option, and it is not the premium end — it is the bracket where B&D's engineering genuinely hits its stride.

At this price point, you get doors that have been tested to ****30,000 operational cycles**** — equivalent to roughly 15 years of twice-daily use. You get access to the ****full Colorbond® colour palette**** with over 20 colours, so your garage door matches your roof, fascia, or fence rather than defaulting to a generic white or cream. You get ****Nylofelt® running strips**** that keep the door whisper-quiet. And you get openers with ****Tri-Tran+ frequency-hopping technology**** that generates a new security code from over 4.29 billion possible combinations every single time you press the remote.

But here is the detail that separates this tier from everything below it: ****warranty****. When you purchase a B&D; door and a B&D; opener together and have them installed by an approved B&D; dealer, you activate extended warranty coverage on major components — up to ****7 years or 20,000 cycles**** on premium opener models like the Controll-A-Door® Advance and Controll-A-Door® S. That is full parts and labour on motor, electronics, and mechanical components. Buy the door and opener separately, or skip the professional installation, and you are looking at 12 months. The difference is enormous.

This is where quality meets value. You are not paying for features you will never use. You are paying for the engineering, the materials, and the warranty that actually protect your investment.

Roll-A-Door® + Controll-A-Door® — The Most Popular Combo in Australia

The B&D; Roll-A-Door® is, without exaggeration, Australia's most recognised garage door. It has been manufactured locally for decades, engineered specifically for Australian conditions — from coastal salt spray to inland heat and cyclonic wind regions.

What You Get With the Roll-A-Door®

The Roll-A-Door® uses a pre-painted finish with a ****silicone modified polyester paint system**** designed to withstand harsh Australian environmental conditions. The curtain rolls up neatly above the opening, meaning zero intrusion into your garage ceiling space — a genuine advantage if you use roof-mounted storage racks or have a workshop setup.

****Nylofelt® Running Strips**** are fitted to the sides of every Roll-A-Door® curtain. These nylon-braided strips run along the inside surfaces of the door guides, delivering smooth, quiet operation that you simply do not get with bare metal-on-metal contact. Maintenance is straightforward: wipe down with a cloth dampened with mineral turps or methylated spirits, and apply silicon spray only. No grease, no oil, no WD-40 — these clog the Nylofelt® and spoil the operation.

The Roll-A-Door® is available across the ****full Colorbond® colour range**** — over 20 contemporary colours including Monument®, Surfmist®, Basalt®, Woodland Grey®, and Ironstone®. This means your garage door becomes part of your home's design rather than an afterthought.

The door features a ****centre-lift lock mechanism**** and can be installed in either side mount or front mount configurations. It is rated for multiple wind regions, including cyclonic areas, with doors tested to withstand significant wind loads depending on curtain width and configuration.

The Controll-A-Door® S (Secure) Opener

Paired with the Roll-A-Door®, the Controll-A-Door® S delivers everything a residential opener should:

| Feature | Specification | |---|---| | ****Motor**** | 24V DC Permanent Magnet | | ****Rated Power Input**** | 100 Watts | | ****Short Term Peak Force (Chain)**** | 1,000N | | ****Lift Force (Chain)**** | 600N | | ****Maximum Door Weight**** | 100kg | | ****Maximum Door Area**** | 16.5m² | | ****Standby Power**** | 2.2 Watts | | ****Receiver Code Storage**** | 64 × 4-button Transmitters | | ****Transmitter Frequency**** | 433.47 / 433.92 / 434.37 MHz | | ****IP Rating**** | IP20 | | ****Courtesy Light**** | 1 × LED module (~4 min auto-off) |

****Tri-Tran+ Frequency Hopping Technology**** sends your signal across three different frequencies simultaneously, dramatically reducing interference from other radio sources. Combined with code-hopping encryption that generates a new code from over ****4.29 billion combinations**** per press, this is genuinely secure technology — not marketing fluff.

****Soft Start/Soft Stop**** eases the motor into and out of each cycle, reducing mechanical wear and keeping operation noticeably quieter. You will hear the difference compared to older openers that slam to a stop.

****Safety Reversing System**** automatically reverses the door if an obstruction is detected during closing. This is not optional — it is built in to significantly reduce the risk of injury.

****Self-Locking**** means the opener positively locks the door when closed. No manual lock needed. Walk away knowing your garage is secure.

****Additional features**** include memory retention through power failures (no reprogramming needed), manual release for hand operation during outages, dynamic door profiling that automatically compensates for changing door characteristics, vacation mode to disable the radio receiver, and pet/pedestrian mode to open the door partially.

Warranty on This Package

When the Controll-A-Door® S is installed by an approved B&D; dealer, major components (motor, electronics, mechanical) are covered for ****5 years or 10,000 cycles****, whichever occurs first, with full parts and labour. Ancillary components and installation carry 12 months coverage.

Panelift® + Controll-A-Door® S (Secure) — The Sectional Alternative

If your garage opening is wider than a standard single, if you want insulation, or if you simply prefer the look of a sectional panel door, the B&D; Panelift® is the answer at this price point.

What You Get With the Panelift®

The Panelift® is a sectional overhead door that rises in panels along tracks, sitting parallel to your garage ceiling when open. It uses the same ****high-durability polyester paint system**** engineered for Australian conditions as the Roll-A-Door®.

****Panelift® Profile Options**** give you genuine design flexibility. B&D; offers multiple panel profiles — including the Madrid™, Seville™, Statesman®, Grange®, and Nullarbor™ — each with a distinct look that suits different architectural styles. From the clean horizontal lines of a contemporary facade to the textured panels that complement heritage-style homes, there is a profile that works.

****Pinchfree™ Hinge and Panel Edge Design**** prevents finger entrapment on both the inside and outside of the door. If you have young children, this is not a nice-to-have — it is essential.

The Panelift® is ****insulation-ready****, meaning you can add insulation panels to the back of the door to improve thermal performance. For garages that double as workshops, home gyms, or rooms adjacent to living spaces, this makes a measurable difference to comfort and energy costs.

The door is compatible with B&D;'s ****Auto-Lock system**** and striker bracket kit for integrated mechanical security beyond the opener's electronic lock.

When Panelift® Is Better Than Roll-A-Door®

Choose the Panelift® when:

- ****Your opening is wider than standard**** — sectional doors handle wider spans more effectively -
- **You want or need insulation**** — the panel design accommodates insulation backing -
- **You prefer a panelled aesthetic**** — five profile options versus the ribbed roller look -
- **You have limited headroom but ample ceiling depth**** — sectional doors need less headroom than rollers in some configurations -
- **You want the door to sit flush with the ceiling**** — sectional panels track neatly along the ceiling line

The Controll-A-Door® S (Secure) for Sectional Doors

The same Controll-A-Door® S opener pairs beautifully with the Panelift®. The specifications remain identical — the 600N lift force comfortably handles standard residential sectional doors, and the Tri-Tran+ security, soft start/stop, and safety reversing all apply.

For heavier or larger sectional doors, B&D; offers the **Controll-A-Door® Smart Pro (SDO-9V3)** with a **1,400N short-term peak force**, **600N lift force**, and capacity for doors up to **300kg** — but for most residential Panelift® installations in this price range, the Secure model handles the job.

Warranty on This Package

Identical to the roller door package: **5 years or 10,000 cycles** on major components when installed by an approved B&D; dealer, with annual servicing maintained.

The Warranty Difference — Why Buying Together Matters

This is the single most important financial reason to buy in the \$2,000–\$4,000 range: **warranty coverage scales dramatically** when you purchase a B&D; door and opener together through an approved dealer.

Here is how it breaks down:

When installed by B&D; or an Approved Distributor: - Major components (motor, electronics, mechanical): **Up to 7 years or 20,000 cycles** on premium models (Controll-A-Door® Advance, Controll-A-Door® S) - Standard models: **5 years or 10,000 cycles** - Ancillary components: **12 months** - Installation defects: **12 months**

When NOT installed by B&D; or an Approved Distributor: - All components: **12 months only** - You bear all costs for disconnection, reinstallation, and freight

The gap between 12 months and 5–7 years is not a minor detail. A garage door opener runs thousands of cycles. Motors, gears, and electronics are subject to wear. Having full parts and labour coverage for 5–7 years means that if something fails within that period, B&D; handles it — no parts bills, no labour charges.

Important warranty conditions: - The door must be used in accordance with the manufacturer's instruction manual - **Annual servicing** by B&D; or an approved distributor is required to maintain extended coverage - Batteries, LED globes, and user-adjustable settings are excluded - Water damage, salt corrosion, and unauthorised modifications void coverage

To make a claim, you need **proof of purchase** and a completed warranty certificate showing where the product was purchased, who installed it, and the installation date. Keep both documents together in a safe place.

What \$2,000–\$4,000 Gets You That Under \$2,000 Does Not

Feature	Under \$2,000	\$2,000–\$4,000 (B&D;)
Warranty (dealer-installed)	Typically 12 months	Up to 7 years / 20,000 cycles
Cycle Testing	Basic	30,000 cycles tested
Colorbond® Range	Limited colours	Full 20+ colour palette
Nylofelt® Quiet Operation	Not available	Standard on Roll-A-Door®
Tri-Tran+ Security	Basic rolling code	3-frequency hopping, 4.29B codes
Soft Start/Stop	Rarely included	Standard
Smart-Ready	No	Smartphone Control Kit compatible
Safety Reversing	Basic or none	Auto-reverse with force adjustment
Self-Locking	Manual lock required	Electronic self-lock standard
Dynamic Door Profiling	Not available	Automatic compensation
Pinchfree™ Design	Not standard	Standard on Panelift®

The under-\$2,000 bracket gets you a functional garage door. The \$2,000–\$4,000 bracket gets you a **system** — door, opener, security, safety, and warranty working together as a designed package.

Smart-Ready at This Price

Every Controll-A-Door® opener in the \$2,000–\$4,000 range is compatible with B&D's smart home accessories. You do not need to buy a premium-tier product to get app control — you just need to add the right kit.

Smartphone Control Kit (~\$250)

The B&D; Smartphone Control Kit (Smart Hub MC0008 + Transceiver MC0009) connects your opener to your home WiFi and the B&D; app (iOS and Android).

****What you can do from your phone:**** - Open and close the door from anywhere with cellular or WiFi connection - Check real-time door status — is it open or closed right now? - Monitor activity logs — see who opened the door and when - Add multiple users with individual passwords and varying access levels - Set up ****scheduled access**** for tradespeople, cleaners, or gardeners - Issue ****one-time access codes**** for deliveries or service providers - Manage multiple doors across multiple locations (home, holiday house, etc.) - Receive ****alerts**** if the door is left open or obstructed

****Important:**** The Smart Phone Control Kit allows operation when you are not in line of sight of the door. B&D; strongly recommends installing Safety Beams alongside the Smartphone Control Kit to detect obstructions and prevent unexpected door movement.

****Compatibility note:**** Openers manufactured prior to May 2016 may not be compatible. Check with your B&D; representative.

Safety Beams (~\$200)

Adding Safety Beams unlocks the ****auto-close function**** — the door will automatically close approximately 30 seconds after opening. Without Safety Beams, auto-close is disabled for safety reasons.

Safety Beams project a beam across the garage opening. If anything breaks the beam — a person, pet, bicycle, car — the door will not close. This is mandatory if the closing force at the bottom edge of the door exceeds 400N, per Australian Standard AS/NZS 60335-2-95:2020.

Total Smart Package Cost

Package Estimated Cost	--- ---	Roll-A-Door® + Controll-A-Door® S (installed)	\$2,500–\$3,200	
+ Smartphone Control Kit	~\$250	+ Safety Beams	~\$200	**Total Smart-Ready Package**
\$2,950–\$3,650	Panelift® + Controll-A-Door® S (installed)	\$2,800–\$3,800	+ Smartphone Control Kit	~\$250
+ Safety Beams	~\$200	**Total Smart-Ready Package**	**\$3,250–\$4,250**	

You are looking at a fully smart, app-controlled, auto-closing garage door system for under \$4,000 in most configurations. That is genuine value.

Accessories Worth Adding at This Budget

Beyond the Smartphone Control Kit and Safety Beams, several accessories deserve consideration in the \$2,000–\$4,000 range:

Battery Backup Kit

****What it does:**** Keeps your opener running during power outages. The sealed lead-acid battery provides approximately ****10 cycles**** of backup power (around 40 seconds per cycle for garage doors).

****Key specs:**** - Battery capacity: 2.3 AH - Recharge time: 24–48 hours once power returns - Wire gauge: 18AWG, maximum 3 metres - Automatically switches to backup power — even mid-cycle - Self-protection prevents total discharge damage

****Should you get it?**** If you live in an area with frequent power interruptions, or if your garage is your only entry point to the house, yes. Replace the battery every 4–5 years with regular testing.

Entry Keypad

****What it does:**** Provides PIN code access to your garage without a remote. Mount it on the external wall beside the garage.

****Key specs:**** - Tri-Tran™ encrypted UHF frequency - 4–8 digit PIN codes - Backlit keypad for night-time use - 3 × AAA batteries - Water-resistant, no wiring required

****Should you get it?**** Absolutely if you have kids who walk or ride home from school, or if you want a backup access method when you have left the remote in the car. Create unique PINs for different family members and temporary codes for tradespeople.

Auto-Lock (Panelift® Only)

****What it does:**** Adds a mechanical locking point to the Panelift® door via the MC0104 striker bracket kit, providing physical security beyond the opener's electronic lock.

****Should you get it?**** If security is a priority and you want both electronic and mechanical locking, yes.

Real Customer Experience

Across B&D's national dealer network, homeowners consistently highlight the same themes: professional installation, quality products, and value for money.

****M H — ACT**** ■■■■■■ ******"Deal done after ten mins in showroom. Item installed when they said it would be (less than 24 hours later). Work was high quality and efficient. I was given a summary of what had been done. Price was 40 per cent less than others I spoke to. Great local business with decades of experience. They deliver what they promise. Could not be happier. Highly recommended."*****

****Peter Serpell — Melbourne**** ■■■■■■ ******"I cannot recommend B&D; highly enough! They need 10 stars! Super positive experience from start to finish. Jack fixed my garage door efficiently and Rebecca got it sorted under warranty, which saved me time and money. Communication was clear, the work was quick — could not be happier."*****

****Drew — Canberra**** ■■■■■■ ******"Absolutely brilliant service. I went from a tired old motorised roller door that had come off its rails to a new motor and perfect function roller within a day. Appreciate the no nonsense, good service."*****

Frequently Asked Questions

Is Roll-A-Door® or Panelift® more popular?

The Roll-A-Door® remains Australia's most popular residential garage door by volume. Its compact roll-up design suits the majority of standard single and double garages. However, the Panelift® is increasingly popular for new builds and renovations where homeowners want a specific panel profile, insulation capability, or wider-opening coverage.

Does the opener come with the door?

No. The door and opener are separate products. However, purchasing them together through an approved B&D; dealer is strongly recommended — you get matched compatibility, professional installation, and significantly longer warranty coverage compared to buying separately.

How much does installation cost?

Installation is typically included in the quoted price when you purchase through a B&D; approved dealer. The total installed cost for a Roll-A-Door® + opener package generally falls between \$2,500 and \$3,200, while a Panelift® + opener package runs \$2,800 to \$3,800, depending on door size, colour selection, and your location. Always request a written quote that includes supply, installation, and commissioning.

Can I install a B&D; garage door myself?

B&D; garage doors and openers are designed for professional installation. DIY installation voids the extended warranty — reducing your coverage from up to 7 years down to just 12 months. Given that professional installation is typically bundled into the package price, there is no financial incentive to DIY and significant risk to your warranty.

Can I add smart features later?

Yes. The Smartphone Control Kit, Safety Beams, Battery Backup, and Entry Keypad can all be added after initial installation. Your B&D; dealer can retrofit these accessories to any compatible Controll-A-Door® opener. You do not need to buy everything at once.

How long does a B&D; garage door last?

B&D; Roll-A-Door® and Panelift® doors are tested to **30,000 operational cycles**. At four cycles per day (two openings, two closings), that equates to approximately **20 years** of daily use. With proper maintenance — a service check every six months and professional service every 12 months — many B&D; doors last significantly longer.

What maintenance does a B&D; garage door need?

B&D; recommends operational checks at least every **six months** to ensure smooth, balanced operation, and professional servicing every **12 months**. For Roll-A-Door® models, wipe the Nylofelt® running strips with mineral turps or methylated spirits and apply silicon spray — never use grease, oil, or WD-40. Annual servicing by a B&D; dealer is required to maintain your extended warranty.

What if I only need an opener replaced?

If your existing door is in good condition and you only need a new opener, the Controll-A-Door® S can be purchased and installed separately. However, the opener-only warranty will differ from the bundled door-plus-opener warranty. Discuss your specific situation with a B&D; dealer to understand the coverage you will receive.

Your Next Step

The \$2,000–\$4,000 range is where most Australians find the right balance of quality, features, and long-term value. Whether you lean toward the classic Roll-A-Door® or the versatile Panelift®, the next step is the same:

****Get a quote from your local B&D; Accredited Dealer.**** They will measure your opening, recommend the right door and opener combination for your home, walk you through the Colorbond® colour options, and provide a written quote that includes supply, installation, and commissioning.

Every B&D; Accredited Dealer is factory-trained and authorised to activate your full warranty coverage.
Find your nearest dealer at [\[bdgaragedoors.com.au\]\(https://www.bnd.com.au\)](https://www.bnd.com.au) or call **13 62 63**.